This record is a partial extract of the original cable. The full text of the original cable is not available. UNCLAS LJUBLJANA 000688 SIPDIS DEPT FOR HR/OE/CM ALSO FOR EUR/EX/PMO -- TERRY FLYNN SENSTITUE E.O. 12958: N/A TAGS: AFSN AMGT KICA SUBJECT: Response to CY2006 Compensation Questionnaire --

Ljubljana

Comment

Ref: State 162676

 $\P1$. Below please find Embassy Ljubljana's response to the CY2006 FSN Compensation Questionnaire. These answers have been approved by Post Management and the ICASS Council.

¶2. (SBU) Ouestionnaire

Competitive Compensation Position

For posts where the vendor's compensation data is market position based, such as Watson Wyatt, what is post management's overall average desired market position percentile for the regular salary schedule? (50th percentile is considered moderately competitive; 75th is highly competitive; and 90th is aggressively competitive).
d. 80th

Comment: Post realizes that EUR/EX would like to maintain all Missions at the 75th percentile. However, to attract, retain and motivate high quality employees for long-term continued employment, we would like to be placed at the 80th percentile for the following reasons: -- The local talent is limited, owing to Slovenia's small population, and in particular the small population of Ljubljana from which Post's staff is drawn. This is particularly true of the type of workforce the Embassy seeks to employ, whose unemployment rates are particularly low. -- With the increasing number of foreign employers looking for the local talent, the competition is also increasing, as these companies are targeting some of the talent that the Post is interested in. -- As an EU member, Slovenia has bilateral agreements with three EU countries (Great Britain, Ireland and Sweden) to allow Slovenians seek employment in those countries. This

For all posts: taking into account the pay adjustment, if any, that post implemented or expects to implement in 2005, select one of the following:

a. post needs to be more competitive in the market to

may also reduce the workforce available to the Embassy. End

13. Does the response to question 2 reflect (select one):
a. the unanimous view of the ICASS Council

Exception Rate Ranges (ERR's)

Does post have any exception rate ranges? b. yes, two ERR's

effectively recruit and retain talent in 2006

- 15. What is post management's desired market position for each existing ERR that is based on market position data? N/A
- 16. Are any existing ERR's no longer needed? yes (specify) - Following CAJE implementation, those in the ERR positions received a grade increase.
- 17. Are any new ERR's needed?

Recruitment and Retention Needs

18. Did post receive applications from qualified applicants to fill each vacancy in CY 2004? a. yes

- $\underline{\P}9$. What are the most common reasons for refusing offers of employment (select all that apply)
 a. salary offer too low
 b. inadequate benefits
- 110. Is the salary range listed on each vacancy announcement?

```
\underline{\P}11. What is the typical number of required qualifications
listed on a vacancy announcement?
c. five
12. How long does it typically take to fill a vacancy?
d. six weeks to less than nine weeks
      Does post management believe that qualified
applicants are most plentiful for positions at (select
one):
b. the middle grades (FSN 6-8)
114. How many employees separated from post employment
during CY 2004? Provide one total number that includes
all agencies and all constituent posts.
115. How many employees separated for each of the
following reasons? Do not count employees who moved from one position to another, even if to another agency. The total for a through k below should equal the answer
provided to question 14.
          Reduction in Force (RIF) - 1
Current Staffing
116. How many employees are at each grade level? Provide only one total number for each grade level that covers all workweek schedules (part time, full time, regular schedule, and ERR's) and that includes employees of all
agencies and employees at constituent posts.
FSN-10 = 5
FSN-9 = 8
FSN-8 = 11
FSN-7 = 5
FSN-6 = 8
FSN-5 = 7
FSN-4 = 4
FSN-3 = 4
Total 52
\underline{\P}17. What is the average step rate for all employees, by
grade level? Round to the nearest whole number.
separately the average step rate for employees paid from
each ERR.
FSN-10 = 7
FSN-9 = 6
FSN-8 = 4
FSN-7 = 4
FSN-6 = 4
FSN-5 = 7
FSN-4 = 5
FSN-3 = 6
ERR Cost Factors
¶18. HR/OE seeks to assess whether ERR costs are
increasing over time. While the approach below will not yield an exact cost, it will give a sense of direction without imposing a large burden on posts with many
employees paid under ERR's.
First, determine total cash compensation (base pay,
allowances, and bonuses) for step 5 of each ERR and for
step 5 of the same grade on the regular schedule. Divide
the first number by the second number, and subtract one. Convert to a percentage by moving the decimal point two places to the right. The result will be a positive in the case of an upward ERR or a negative in the case of a downward ERR. (Example: 55,010 / 40,200 minus 1 equals 0.37 or 37%.) If post has more than one ERR, calculate
the average percentage difference for each ERR, and then
average the averages.
a. no ERR's (currently used) at post
Host Country Unemployment
-----
119. Host country unemployment is:
c. moderate (6.1% to 10%)
120. Host country unemployment is high for what types of
positions that LE Staff encumber? Select all that apply.
b. blue collar - skilled - low
     clerical and secretarial - moderate
     professional - low, especially in the capital city where
Post is located
```

```
Salary Advance Plan
121. Does post's Local Compensation Plan include a Salary
Advance Plan (aka Salary Prepayment Plan)?
-----
Local Leave Plan
122. Does post's Local Compensation Plan include a Local
Leave Plan?
a. yes
Reduction in Force Plan
123. Does post have a Reduction in Force Plan?
\underline{\P}24. What is the effective date year of the RIF plan?
d. 2002
LE Staff Handbook
\P25. In what year was the LE Staff Handbook (or FSN
Handbook) most recently revised and issued to covered
personnel?
d. 2002
Pav Cap on Annual Basic Salarv
          -----
126. How many LE Staff have been affected in the last year
by the 3 FAM 7342 pay cap on annual basic salary?
N/A
Lowest Wage
\underline{\mathbf{1}}27. What is the grade of the individual encumbering the
position with the lowest grade on the full time workweek
salary schedule?
c. FSN-3 (Note: One of the three ORE staff members at the Ambassador's residence is paid at the FSN-2 level.)
128. What is annual total compensation for step 1 of the
lowest grade specified in the answer to question 27?
Include basic salary, all allowances, all bonuses, and the fair market value of USG in kind benefits (e.g., meal
tickets) or reimbursements (e.g., commuting or education costs). If benefits vary by length of service, use amount for a newly hired employee. If benefits vary by family size, use amount paid to a married employee with two children. List the total amount and the currency name
(not acronym).
Annual total compensation for Grade 3 / Step 1
3.514.884 Slovenian Tolars:
Note: This rate includes the following:
2.940.222 - adjusted basic rate (gross basic salary = net
salary + taxes + contributions) +
329.742 (meal + transportation allowance) +
244.920 (bonus 8.33%)
Medical Benefits
129. How are medical benefits provided to LE Staff?
Select all that apply, regardless of the level of

    a. there is a national, universal health care system
    b. the Local Social Security Contract

benefits.
     the Local Social Security System provides medical
benefits
130. If post selected "d" or "e" in question 29 above:
d. not applicable
      What types of medical plans provide medical coverage
to LE Staff after retirement? Select all that apply,
regardless of the level of benefits.
a. the national, universal health care systemb. the Local Social Security System provides medical
benefits
       In post's management's opinion, and taking into
account cultural norms in the locality of employment (not in the United States), are the medical benefits provided
to LE Staff from all sources combined:
b. adequate (in respect to the prevailing practice)
133. If the answer to question 32 is "inadequate," what is the reason? Select all that apply.
d. not applicable - "inadequate" was not chosen
```

.....

CAJE Implementation Costs

134. Did the costs of upgrades as a result of CAJE implementation significantly impact funds available for increases to the Local Compensation Plan?

a. no, post or bureau budgeted appropriately for anticipated upgrade costs and received most or all of the necessary funding.

FSN Worldwide Conferences

135. Have any LE Staff from your post participated in the FSN Worldwide Conferences?
a. yes, one year

136. Did the participant(s) share information with post management and colleagues upon return to post?
a. yes

¶37. How was information shared? (select all that apply) a. briefing or meeting c. written article other (specify) Any new information obtained is shared with Management Officer and FSN Association Representatives

¶38. What changes have taken place as a result of attendance at the FSN Worldwide Conferences? (select all that apply)

g. No changes

Viewpoints and Opinions

139. Do LE Staff frequently approach Mission management or agency heads to express concern about the LCP?
a. yes

- 140. If the answer to question 39 is yes, what is the most commonly expressed concern? Select one.
 a. pay too low to cover costs of living
- 141. Notwithstanding any concerns LE Staff may or may not express or how they express them, is post management of the opinion that most LE Staff believe their pay package is fundamentally appropriate compensation for the work they perform?

 b. no

ADDITIONAL INFORMATION:

-- According to the Slovenian Collective Agreement, which all sectors of the economy are required to follow, each employee is entitled to a "0.5% working period supplement" (from basic salary) for each full year of the whole working period. This has never been implemented at Post.

-- According to Slovenian law, beginning in 2004 employers were required to pay an additional gross amount to the employee every month:
in 2004 it was 5.000 Slovenian Tolars
in 2005 it was 5.100 Slovenian Tolars
We anticipate this figure will increase by a small amount in 2006, due to inflation. Again, this has never been implemented at Post.

Contification from Management Officer

Certification from Management Officer

142. I certify that both the ICASS Council and I have personally reviewed the responses to this questionnaire and attest that, to the best of our knowledge, the responses are accurate and complete.
a. I so certify (Note: The ICASS Council has yet to elect a new chairperson. However, the Deputy Chief of Mission (representing State) and all other members of the ICASS Council (DAO, ODC and BAO) have reviewed and approved the responses to this questionnaire.)

 $\underline{\ }$ $\underline{\ }$ 143. Name and title of Management Officer or Counselor, or person acting in that capacity

Name: Caroline Mangelsdorf Title: Management Officer

144. Name and Title of ICASS Council Chairperson

Name: TBD (The ICASS Council has yet to elect a new chairperson

Title:

End of Questionnaire

13. Point of contact is Management Officer Caroline Mangelsdorf; phone: 386-1-200-5626; email: mangelsdorfcb@state.gov.

Robertson

NNNN

2005LJUBLJ00688 - Classification: UNCLASSIFIED

v1.6.2